# DRIVER INFLUENCE

DEALER SUCCESS STORY

# Northeast KIA Dealer Propels Sales & Service Revenue to Exceed Goals

- 90 day results -

156

**SALES INFLUENCED** 

63%

**GOAL CONVERSION RATE** 

3RD HIGHEST SOURCE IN GCR%:
NOT JUST HIGH VOLUME BUT HIGH QUALITY!



**1,642 1:52** 

WEBSITE SESSIONS

AVE. TIME ON SITE

- 4th longest average session
- OEM referral and Google ranked 1st-3rd

**757** 

SERVICES INFLUENCED





21%

20%

**OPENED** 

CLICKED

ENGAGED INTERACTIONS WITH 3 BIRDS' DYNAMIC COMMUNICATIONS

# **MOTIVATE • MOVE • MEASURE**

Spark consumer interest and multiply success.

### **ANISSA GORDON**

Vice President Sales

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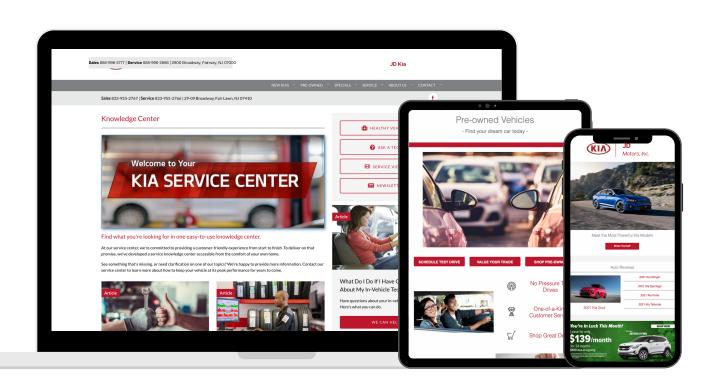


# DRIVER INFLUENCE

### DEALER SUCCESS STORY

A staple in the northeast for over 45 years and steadfast believer that "the most valuable asset of a firm is its good name" with core values of "putting their co-workers and customers interests first", this successful KIA Dealer chose 3 Birds as an essential partner to their business, holding to the highest standards. Blazing the trail among its 5-store group, they have driven new sales and service opportunities and crushed revenue goals with fast momentum every since.

## 3birds.net/kia



# **ENHANCED DRIVERS PACKAGES**

### 100% CO-OP ELIGIBLE

SALES & SERVICE DIGITAL MARKETING
FOR KIA DEALERS



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